

**Paul Fawcett CFP, CHS, CLU, EPC**  
Servus Wealth Strategies

Paul Fawcett has been in the insurance industry in a variety of capacities for over 25 years. He has worked as a sales manager for disability insurance, sold a variety of insurance solutions to the public, and worked as a Life manager and Broker manager, assisting advisors in their day-to-day business.

He has been involved in product development, sales and concept training, Advisor mentoring and recruitment of Advisors into the Insurance business.

Paul holds a Bachelor of Arts degree from the University of Waterloo. Within the insurance industry he has obtained his Certified Financial Planning designation and Chartered Life Underwriter designation. In addition, he has a Certified Health Insurance Specialist designation and the Elder Planning counsellor designation.

When requested by local associations and insurance groups, he volunteers his time to present to Advisors on a variety of concepts that are industry specific.

Paul now works as an advisor, working with a variety of clients and households on viable insurance solutions.

When he's not on his computer or phone, he enjoys spending time with his family, traveling, and enjoying nature. Some of his interests include running, hiking, reading, and enjoying time with his family.