

**Mr. Mike Englert, B.A., B.Ed., EPC
Compliance Officer & Faculty Member CIEPS**

Prior to his retirement, Mike spent close to 25 years working in the Life Insurance and Investment business. Most recently he was Vice President of Marketing at a subsidiary of Royal & SunAlliance, plc one of the United Kingdom's largest insurers. The lion's share of his career, however, was in the U.S. market where he was responsible for the development and marketing of Manulife Financial's extremely successful estate and legacy planning products.

He was a member of LIMRA's Marketing Services Committee from 1986 to 1998 and served as its Chairman from 1992 to 1994. He has been a featured speaker at Estate Planning Councils, CPA Clubs and CLU Chapters throughout the United States.

He currently spends his time redeveloping a cottage property he purchased when he retired in 2002 and in promoting Elder issues with the Elder Planning Initiative.